

**P&L Results - 2022 vs 2021**

<u>Income</u>	<u>2022</u>	<u>2021</u>	<u>Change</u>
Outside Play	817,044	720,814	13%
Member Play	517,981	480,006	8%
Pro Shop	32,060	41,828	-23%
Restaurant	25,750	8,300	210%
<b><u>Expenses</u></b>			
Admin	162,767	143,156	14%
Grounds & Greens	777,304	750,422	4%
Pro Shop	298,561	255,733	17%
Marketing	39,881	35,356	13%
House	34,431	18,635	85%
Restaurant	21,892	17,874	22%
<b><u>Net Income</u></b>	<b>92,272</b>	<b>58,321</b>	<b>58%</b>

NOTE - a positive change in Income is Favorable whereas a positive change in Expenses is Unfavorable

**P&L Results - Actual vs Budget**

<u>Income</u>	<u>2022</u> <u>Actual</u>	<u>2022</u> <u>Budget</u>	<u>Change</u>
Outside Play	817,044	735,000	11%
Member Play	517,981	529,048	-2%
Pro Shop	32,060	23,000	39%
Restaurant	25,750	25,750	0%
<b><u>Expenses</u></b>			
Admin	162,767	149,304	9%
Grounds & Greens	777,304	739,532	5%
Pro Shop	298,561	285,907	4%
Marketing	39,881	38,885	3%
Membership		1,667	n.m.
House	34,431	21,470	60%
Restaurant	21,892	26,600	-18%
<b><u>Net Income</u></b>	<b>92,272</b>	<b>84,100</b>	<b>10%</b>

## **Balance Sheet as of December 31, 2022**

### **Cash in Bank**

Checking - Operations	145,063
Checking - Reserve	106,530
Cash Drawer	1,100
Total	252,693

**Accounts Receivable** 534

**Accounts Payable** -

**Total Assets** 1,452,152

**Total Liabilities** 119,624

**Total Equity** 1,332,538